UNITED WE RESPOND.
UNITED WE RECOVER.
UNITED WE ARE STRONG!

2020 ANNUAL REPORT

A Year Like No Other
MESSAGE FROM THE PRESIDENT
Beth Rhinehart
Bristol Chamber of Commerce

They say that hindsight is 2020, and this couldn’t be truer as I write this. 2020 - the year of the COVID-19 Pandemic - was remarkable in so many ways. Through the support of a strong team of staff members and volunteer base - all through the support of a strong team of staff members and volunteer base - we were able to overcome the challenges due to job loss, among others. Our board is committed to providing leadership that promotes a relevant and impactful organization - all through the support of a strong team of staff members and volunteer base.

Our United Way of Bristol answered the many calls to address needs that spanned homelessness, COVID-specific homeless issues, food insecurities through pop-up food distributions, housing and rent challenges due to job loss, among others. Our board is committed to providing leadership that promotes a relevant and impactful organization - all through the support of a strong team of staff members and volunteer base.

"The United Way of Bristol is always poised to deal with great needs..."

We are nearing the end of the second quarter of 2021, and our community is still experiencing the impacts of COVID. Our Board of Directors and staff remain committed to supporting the agencies and programs that serve on the front lines assisting those in greatest need. The incredible support displayed by our community and businesses during the past year has been remarkable, and Bristol is better as a result of that generosity!

ENDOWMENT FUND

Building a Legacy of Giving, Preparing for our Future...

When you make a gift to the United Way of Bristol’s Endowment Fund, you are leaving a legacy that will strengthen our community, improve lives and make a lasting impact, forever. The simple truth is annual gifts cannot prepare us for the future needs of our community. This is why in 2016, Don Shawl and John Tickle joined with other support committees for the work of United Way of Bristol and created an Endowment Fund. Their vision was to build a legacy of giving by raising enough money to fully fund our operating and administrative expenses. The goal was to raise $9 million for the Endowment Fund which would allow 100% of every dollar donated during the annual campaign to be focused directly on local programs, initiatives and partnerships that help our children, youth and families achieve their full potential while also creating a strong community for generations to come.

With the generosity of the contributors listed below, we have raised $9,006,626 in annual gifts and gifts which means we are getting closer to our goal! Through the earnings of our Endowment Fund we were able to contribute $88,970 to our United Way of Bristol operations in 2020.

Our Endowment Fund allows you to maximize the long-term, local impact of your gift. Building the endowment is the best way to guarantee long-term resources are available for United Way of Bristol to serve our community and ensure our initiatives, agencies and partners can accomplish their mission of improving the lives of every person in the Bristol area.

When you make an endowment gift, you create a steady stream of annual income to forever support United Way’s critical work. Your endowment gift is invested separately from United Way’s annual campaign funds and will be maintained in perpetuity.

There are several ways in which you can make an endowment gift either today or as part of your estate plan:

- Make a contribution to the United Way of Bristol Endowment Fund directly online at unitedwaybristol.org.
- Make an endowment contribution and pick with "United Way of Bristol Endowment" noted in the Memo line or contact us at 423-968-4912 for more information.
- Make a gift of stock or securities – Please contact Lisa Cofer at United Way of Bristol, 423-968-4912 for more information.
- Make an endowment gift through your will, retirement plan, insurance plan, or other estate document – Please contact Lisa Cofer at United Way of Bristol, 423-968-4912 for more information.

Your thoughtful gift will help ensure United Way of Bristol continues to provide the critical services for those who need us most both now and forever.

We thank those who have already made a gift or commitment to the Endowment. If you have not made a gift, we urge you to join us and support the Endowment Campaign and our efforts to secure the future of United Way of Bristol in our community.

ENDOWMENT CONTRIBUTORS

David Akard II
Chris and Teresa Anderson
Rick and Christine Asthelum
TC Baker
Bob and Wendy Bender
Dan and Neil Bieger
Cheri Bevins
Susan and Chuck Bolick
Brian and Laurie Bradley
Michael and Linda Blower
Bristol Tennessee Enterprise Services
Bristol Chamber of Commerce
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virginia Public Schools
Bristol Virgin:...
LEADERS IN GIVING

Leadership contributors are essential to United Way of Bristol. These generous donors provide a significant amount of the money invested in our community to ensure local families have the tools they need to become educated, healthy, and financially stable.

GOLD QUILL • $5,000 - $7,499

Mr. Chad Baker
Dr. and Mrs. John Fincher
Tyrone and Jeanie Franklin
Mr. Eric Harman
Kim and Kevin Nicewonder
Joneen and Dale Sargent
Barbara and Jim Street

STERLING SILVER QUILL • $3,000 - $4,999

Nell and Dan Bieger
Dr. and Mrs. Charles Bolick
Mike and Linda Browder
Jody E. Dutcher
Dr. and Mrs. Thomas Greene
Mr. Anthony E. Keck
Keith and Bonnie Liskey
Dr. and Mrs. Sarfraz Zaidi

SILVER QUILL • $2,000 - $2,999

Mr. and Mrs. Vann Avrett
Dr. Lillian Burke
Mrs. Claudia Byrd
Mr. and Mrs. Jerry Caldwell
Lois and Larry Clarke
Mr. Bob Cofer
Ron and Lois Crockett

BRASS QUILL • $1,500 - $1,999

Julie Bennett
Mr. Douglas Blackley
Dr. and Mrs. Chad Couch
Mr. and Mrs. Clayton Dowell
Robin and Margaret Feierabend
Carolyn and Les Ferrell
Dr. and Mrs. Nelson Gwaltney

BRONZE QUILL • $1,000 - $1,499

Tony and Becky Adams
Chris and Teresa Anderson
Mr. Derek Anderson
Mr. Tim C. Baker
Mr. Tim C. Baker, Jr.
Mrs. Shelly Brown
Wes and Barbie Burleson
Mr. Tim Bumette
Mr. and Mrs. William Brights, Jr.
Mr. and Mrs. Mark Cofer
Dr. and Mrs. Brad Deal
Mr. Marty Denton
Ed DePew
Erin S. Downs
Tim and April Eads
Tara Ellis
Dr. and Mrs. Terrell Estes
Sharon Farmer
David and Coralee Hacker

Mr. Greg Harvey
Mr. and Mrs. Scott Haulsee
Mr. and Mrs. Pete Holler
Mr. Kevin Jesse
Mr. Steve Keeling
Mr. Martin Kent
Kenneth and Suzy King
Ms. Rita Kiscaden
Larry and Eileen Klein
Dr. and Mrs. Fred Knickerbocker
Ms. Lynm Lamphere
Chris Lee
David and Becky Luther
Mr. and Mrs. L. Carter Massengill
Mr. Travis Merrell
Dr. and Mrs. Bradley Miller
Mr. and Mrs. Doug Mitchell
Mrs. Emily O’Quinn
Ms. Jennifer Padilla

Mr. Michael Parker
Mr. and Mrs. George Parks
Mr. David H. Ring
Terresa E. Ring
Mr. Harry Scanlan
Mr. and Mrs. K. Thomas Smith, Jr.
Dr. and Mrs. William D. Smith
Katie Sword
Mr. Joe Thacker
Heather R. Tranberger
Dr. Annette Tudor
Barbara and Challen Walling
Donnie and Priscilla Ward
Ms. Kathy Waugh
Alexander and Maria Whitaker
Mr. Frank Winston
The Honorable Jerry Allen Wolfe
Seven Anonymous Members

Generous Gifts of $10,000 and Above

Members of the prestigious Alexis de Tocqueville Society are committed to making gifts of $10,000 or more each year to the United Way of Bristol. Each Society member shares a tremendous commitment to making a difference in the lives of children, youth and families in our community. It is by their spirit and leadership that United Way of Bristol will continue to help everyone in our community achieve their full potential and lead healthy, productive lives.

With immense gratitude, we thank these extraordinary philanthropists whose gifts transform individuals, families, and our community.

ALEXIS DE TOCQUEVILLE SOCIETY

Changing Lives!

SILVER QUILL • $2,000 - $2,999

Mr. and Mrs. Vann Avrett
Dr. Lillian Burke
Mrs. Claudia Byrd
Mr. and Mrs. Jerry Caldwell
Lois and Larry Clarke
Mr. Bob Cofer
Ron and Lois Crockett

BRASS QUILL • $1,500 - $1,999

Julie Bennett
Mr. Douglas Blackley
Dr. and Mrs. Chad Couch
Mr. and Mrs. Clayton Dowell
Robin and Margaret Feierabend
Carolyn and Les Ferrell
Dr. and Mrs. Nelson Gwaltney

BRONZE QUILL • $1,000 - $1,499

Tony and Becky Adams
Chris and Teresa Anderson
Mr. Derek Anderson
Mr. Tim C. Baker
Mr. Tim C. Baker, Jr.
Mrs. Shelly Brown
Wes and Barbie Burleson
Mr. Tim Bumette
Mr. and Mrs. William Brights, Jr.
Mr. and Mrs. Mark Cofer
Dr. and Mrs. Brad Deal
Mr. Marty Denton
Ed DePew
Erin S. Downs
Tim and April Eads
Tara Ellis
Dr. and Mrs. Terrell Estes
Sharon Farmer
David and Coralee Hacker

Mr. Greg Harvey
Mr. and Mrs. Scott Haulsee
Mr. and Mrs. Pete Holler
Mr. Kevin Jesse
Mr. Steve Keeling
Mr. Martin Kent
Kenneth and Suzy King
Ms. Rita Kiscaden
Larry and Eileen Klein
Dr. and Mrs. Fred Knickerbocker
Ms. Lynm Lamphere
Chris Lee
David and Becky Luther
Mr. and Mrs. L. Carter Massengill
Mr. Travis Merrell
Dr. and Mrs. Bradley Miller
Mr. and Mrs. Doug Mitchell
Mrs. Emily O’Quinn
Ms. Jennifer Padilla

Mr. Michael Parker
Mr. and Mrs. George Parks
Mr. David H. Ring
Terresa E. Ring
Mr. Harry Scanlan
Mr. and Mrs. K. Thomas Smith, Jr.
Dr. and Mrs. William D. Smith
Katie Sword
Mr. Joe Thacker
Heather R. Tranberger
Dr. Annette Tudor
Barbara and Challen Walling
Donnie and Priscilla Ward
Ms. Kathy Waugh
Alexander and Maria Whitaker
Mr. Frank Winston
The Honorable Jerry Allen Wolfe
Seven Anonymous Members

The United Way of Bristol staff works diligently to make sure all names are included and listed accurately; however, if you find an error please accept our sincere apologies and notify the United Way office at 423-968-4912.
MESSAGE FROM THE CAMPAIGN CHAIR

Kristi Haulsee
Tri-Cities Airport Authority

When I accepted the opportunity to serve our community, I had no idea what challenges lay ahead and that we would be conducting a campaign in the midst of a global pandemic. It has been an amazing experience to see our community continue to believe in and support the work of United Way of Bristol.

Being involved with United Way of Bristol and our region for a number of years has helped me have an even greater understanding of the challenges that so many in our community face. It has also shown me how United Way turns every dollar raised into a resource meeting needs on every level. From activities such as connecting a single mom to resources for her children, to the journey of helping a homeless family move into permanent housing. It’s what United Way of Bristol has done for 80 years, it’s who we are, it’s people helping people do more than just survive. It’s helping people become self-sufficient and changing the future of our most vulnerable population from hopeless to thriving.

"...United Way of Bristol turns every dollar raised into a resource meeting needs on every level."

One thing that has certainly remained constant during this campaign is the caring and generous community we live in. Whether it be a major business closing, a recession, 9/11 or the recent COVID-19 global pandemic, our community comes together to take care of each other.

Every single donor that has entrusted their hard-earned money is helping our community be a better place. Through your contributions to United Way of Bristol, our most vulnerable will be able to live better lives, and we will continue to make a positive impact in the areas of health, education, financial stability, and basic necessities for every person in our community.

Thank you to our campaign cabinet members, volunteers, partner organizations, businesses, and everyone in the staff. Everyone worked countless hours and had many sleepless nights working to ensure the success of the campaign.

It has truly been an honor and privilege to serve this year’s campaign chair.

UNITED WE RESPOND
UNITED WE RECOVER
UNITED WE ARE STRONG!

2020/2021 CAMPAIGN CABINET

Chair
Kristi Haulsee
Tri-Cities Airport Authority

Alexis de Tocqueville
Society Chairs

Leadership
Ronan King
Emory & Henry College

Professional Division
Janice Jones
United Southeast Federal Credit Union

Finance Division
Jim Maxwell
Bristol Herald Courier

Public Service Division
Margaret Feierabend
Bristol’s Promise

Sullivan Co. Schools and Government
Chris Lee
Bill Gatton Automotive

Special Friends
Lola McVey
Bristol Tennessee Essential Services

Business Division

CAMPAIGN ACHIEVEMENTS & AWARDS

TOP GIVER AWARD:
(For the Top Giver Award is presented to the organization which achieved the highest total giving.)

Strongwell Corporation - $129,421

PRESIDENT’S AWARD:
(Achieved 90-100% of Fair Share Potential)

Bristol Chamber of Commerce
Bristol Tennessee Essential Services
Jones, King, Downs & Peel, PC
Renasant Bank
River's Way
Strongwell Corporation

GOLD AWARD:
(Achieved 75-79% of Fair Share Potential)

YMCA

SILVER AWARD:
(Achieved 50-74% of Fair Share Potential)

Abuse Alternatives Girls Inc.
United Southeast Federal Credit Union

BRONZE AWARD:
(Achieved 35-49% of Fair Share Potential)

Strongwell Corporation

TOP 10 COMPANY CAMPAIGNS
(For every year, we recognize the organizations who champion the United Way in their workplace. They have fueled our fundraising and inspired their associates to take an active role in transforming lives throughout our community.)

1. STRONGWELL
2. The United Company
3. ARBOIC EAST
4. BATES
5. Bristol Tennessee Essential Services
6. Bristol Tennessee City Schools
7. City of Bristol Tennessee
8. Bristol Regional Medical Center, a Ballad Health Hospital
9. The Robinette Company
10. Electro-Mechanical Corporation

VOLUNTEER OF THE YEAR:
Steve Hawkins

JAMES W. MCGLOTHLIN LIFETIME ACHIEVEMENT AWARD:
(In recognition of an individual or group whose contributions, both large and small, sustained over a lifetime, have helped create opportunities for a better life for all and advance the common good in our community.)

2019/2020 INaugural recipients:
Past United Way of Bristol Campaign Chairs and Presidents

JOHN D. TICKLE COMMUNITY IMPACT AWARD:
(In recognition of the organization that has most positively impacted the Bristol community over the past year through both giving and volunteer service.)

Ballad Health

COMMUNITY CHAMPION AWARD:
(In recognition of your outstanding workplace campaign and commitment to our community in collaboration with United Way of Bristol)

The following awards were presented at our 2020 annual meeting:

AWARD:

STRONGWELL

THE FOLLOWING AWARDS WERE PRESENTED AT OUR 2020 ANNUAL MEETING:

1. STRONGWELL
2. The United Company
3. ARBOIC EAST
4. BATES
5. Bristol Tennessee Essential Services
6. Bristol Tennessee City Schools
7. City of Bristol Tennessee
8. Bristol Regional Medical Center, a Ballad Health Hospital
9. The Robinette Company
10. Electro-Mechanical Corporation

VOLUNTEER OF THE YEAR:
Steve Hawkins

JAMES W. MCGLOTHLIN LIFETIME ACHIEVEMENT AWARD:
(In recognition of an individual or group whose contributions, both large and small, sustained over a lifetime, have helped create opportunities for a better life for all and advance the common good in our community.)

2019/2020 INaugural recipients:
Past United Way of Bristol Campaign Chairs and Presidents

JOHN D. TICKLE COMMUNITY IMPACT AWARD:
(In recognition of the organization that has most positively impacted the Bristol community over the past year through both giving and volunteer service.)

Ballad Health

COMMUNITY CHAMPION AWARD:
(In recognition of your outstanding workplace campaign and commitment to our community in collaboration with United Way of Bristol)

The following awards were presented at our 2020 annual meeting:

AWARD:
As I write this message, my heart is filled with thankfulness and appreciation for the community in which we live and the very generous people who live here. I have always loved our community with my whole heart, and I feel truly blessed that I am allowed to serve as the Executive Director of such an amazing organization that cares about our friends and neighbors and goes the extra mile to help those who need us the most. An organization whose roots have been embedded in our community for nearly 80 years. An organization that is always looking for the best way to help the most people live a better life. An organization whose volunteers and donors are its richest resource. An organization whose staff, together, shares 66 years of experience, but more than that, whose staff works hard every day to help our most vulnerable population know that they are important and that they have the potential to be successful and live healthy, productive lives.

The challenges of 2020 are unlike anything our community, our nation, and our world have ever experienced. We will see the consequences from the pandemic for many years changing our community, nation, and world forever. Although it has been scary and difficult, our community pulled together to ensure those who need us the most had the resources to get through each day. We made sure our homeless who tested positive for the virus or were awaiting results had a safe place to stay, food to eat, and the ability to get healthy without having to worry about where they would stay or that they might infect someone else. Homeless families with newborn babies were quickly placed in motels and provided formula, diapers and other necessities while waiting for more permanent housing. Those who lost their jobs and were struggling just to pay their bills, were provided opportunities for food, assistance with rent, utilities, and other vital services. while trying to find new work opportunities. Patients battling life-threatening diseases and afraid to go to the store had food boxes delivered and dropped on their front porch. During some of the most difficult of times, United Way of Bristol stood steadfastly diligent in making sure our most vulnerable population had the resources to live and to get to the next day. If you ever wonder if your donation to United Way of Bristol is a good investment in our community, please let me assure you that we invest every dollar into helping those who need us the most and making our community a better place to live!

With tremendous gratitude,

Lisa Cofer
Executive Director - United Way of Bristol TN/VA
COMMITTEES & VOLUNTEERS

EVALUATIONS & ALLOCATIONS COMMITTEE

Teresa Anderson*  
Alpha Metallurgical Resources  
Rodney Banks*  
Strongwell Corporation  
Cheri Blevins  
Browne Edwards & Co  
Kim Branson*  
Employee Benefit Consultants Inc.  
Mark Cofer  
Regions Bank  
Anne Cowan  
Community Volunteer  
Ron Crockett  
Retired  
Vicie Dotson*  
Bristol Virginia Public Schools Education Foundation  
Sharon Farmer  
Renasant Bank  
Allison Galloway  
Emory & Henry College  
Dan Gray  
Rev. Addylyn Memorial United Methodist Church  
Melissa Harrison  
Strongwell Corporation  
Bill Hartley  
City of Bristol Virginia  
Kristi Haulsee  
Tri-Cities Airport Authority  
Tracey Hawkins  
Benefits at Work LLC  
Melissa Horton  
Eastman Credit Union  
Jo Hutton  
Bristol Youth Services  
Tonia Kestner  
Bristol Public Library  
Ronan King  
Emory & Henry College  
Chris Lee  
Go Cotton Automotive  
Derek Linkous  
Eastman Credit Union

TRANSITION TASK FORCE COMMITTEE

Beth Page, Facilitator  
Virginia Highlands Community College  
Robert May, Data Analyst  
Virginia Highlands Community College  
Bob Bender  
Bristol Regional Medical Center, a Ballad Health Hospital  
Ron Crockett  
Scott Emerine  
Brandion Iron  
Margaret Feerabend  
Bill’s Promise  
Eric Fields  
The Summit

COMMUNICATIONS COMMITTEE

Kim Davis  
Bristol Place of Country Music  
Tiffany Goforth  
United Southeast Federal Credit Union  
Kristi Haulsee  
Tri-Cities Airport Authority  
Rebecca House  
Bristol Tennessee City Schools

FINANCE COMMITTEE

Pete Holler  
Ronan King  
Lori Worley*  
*Team Leader

Statement of Financial Position

<table>
<thead>
<tr>
<th>2020 UNAUDITED</th>
<th>2019 AUDITED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Assets, without Endowment Assets</td>
<td>$1,153,831</td>
</tr>
<tr>
<td>Endowment Assets - Investments and Pledges</td>
<td>5,542,057</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$6,195,888</strong></td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
</tr>
<tr>
<td>NET ASSETS (ASSETS LESS LIABILITIES)</td>
<td>$913,064</td>
</tr>
<tr>
<td>Without Endowment Assets</td>
<td>$240,767</td>
</tr>
<tr>
<td>With Endowment Assets</td>
<td>5,042,057</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$5,282,823</strong></td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>$6,195,888</td>
</tr>
</tbody>
</table>

Statement of Activities

<table>
<thead>
<tr>
<th>2020 UNAUDITED</th>
<th>2019 AUDITED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue, not counting Endowment-related</td>
<td>$1,213,141</td>
</tr>
<tr>
<td>Endowment Fund Donations and Earnings</td>
<td>966,161</td>
</tr>
<tr>
<td>Total Revenue, Gains and Other Support</td>
<td>2,179,301</td>
</tr>
<tr>
<td>Total Distributions and Expenses</td>
<td>1,133,841</td>
</tr>
<tr>
<td>Change in Net Assets</td>
<td>$1,045,460</td>
</tr>
</tbody>
</table>

FINANCIAL REPORT

GROWING THE ENDOWMENT ALLOWS EARNINGS TO OFFSET OPERATING EXPENSES SO WE MAY ONE DAY ACHIEVE THE GOAL OF EVERY DOLLAR DONATED WILL DIRECTLY GO TO OUR AGENCIES AND FOR COMMUNITY INITIATIVES TO HELP THOSE WHO THE UNITED WAY OF BRISTOL, TN/VA Serves.

ABUSE ALTERNATIVES  
• Shelter and Outreach  
AMERICAN RED CROSS  
• Disaster Services  
BOYS & GIRLS CLUB OF THE NETH EMPIRE  
• Residential Services  
BRISTOL REGIONAL SPEECH AND HEARING  
• Speech Language/Hearing Services  
CASA FOR KIDS  
• CASA Bristol  
CHILDREN’S ADVOCACY CENTER OF SULLIVAN COUNTY  
• Child Abuse Prevention  
COMMUNITIES IN SCHOOLS OF SW VA  
• Student Support  
FIRST TN HUMAN RESOURCE AGENCY  
• Personal Support Services  
FRONTIER INDUSTRIES  
• Community Engagement and Employment Services  
GIRL SCOUTS OF THE SOUTHERN APPALACHIANS  
• After-School and Summer Camp Reading Enrichment  
GRILLS INC.  
• After-School and Summer Enrichment  
IMAGINATION LIBRARY BRISTOL, VA  
• Building Successful Readers  
LINK HOUSE  
• Bristol Program  
RIVER'S WAY  
• We Belong  
SALVATION ARMY  
• Emergency Shelter  
SOUTHWEST VA LEGAL AID SOCIETY  
• Open Door  
SULLIVAN COUNTY IMAGINATION LIBRARY  
• Foundation  
YMCA OF BRISTOL  
• After School and Summer Camp Reading Enrichment  
YMCA NETH AND SWIL  
• Children’s Center  
YMCA NETH AND SWIL  
• Middle & Up  
YMCA OF BRISTOL  
• TechGYRLS
Together we are building bridges between people in need and the programs that can help.

It's who we are. It's what we do. People helping people!